

COMPASS

Acadiana
Market Report
January 2025



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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

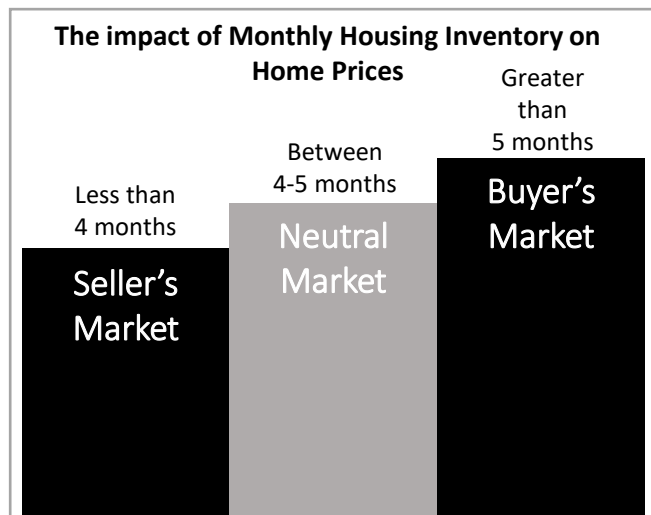
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

Buyer's Market: housing market where the supply exceeds the demand

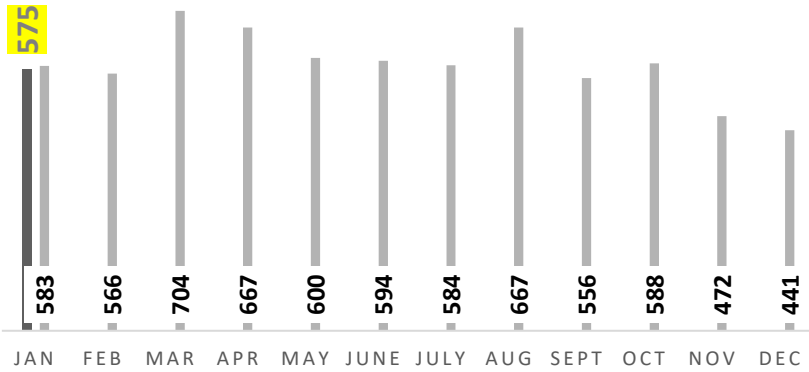


Acadiana



Acadiana New Listings

■ 2025 ■ 2024



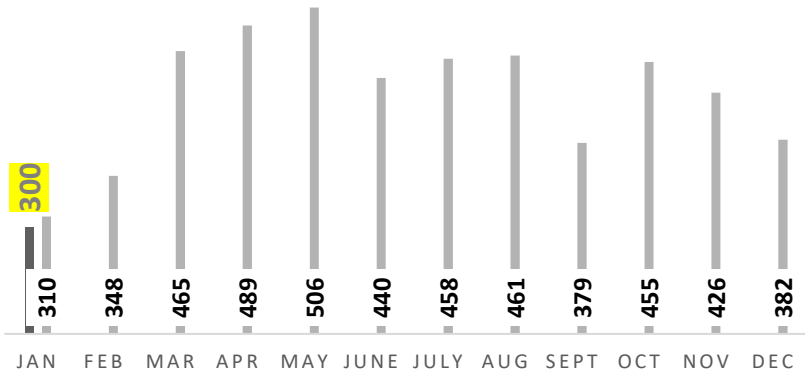
In January 2025 there were 575 new Residential listings in Acadiana. That is a **decrease** of 1% from new listings in January of 2024 but an **increase** of 23% from new listings in December 2024.

* Any listing with a List date within the reported month range is considered a New Listing.

Acadiana Closed Sales

■ 2025 ■ 2024

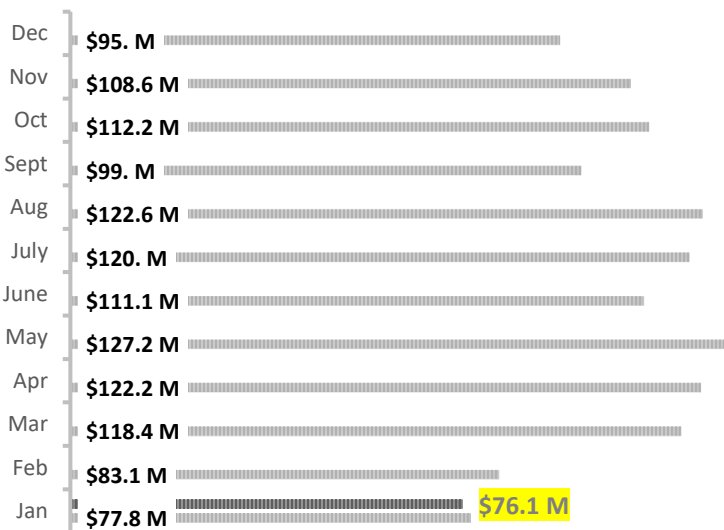
In January 2025 there were 300 total Residential sales in Acadiana. That is a **decrease** of 3% from units sold in January of 2024, and a **decrease** of 21% from units sold in December 2024. Average days on market in the month of January across Acadiana was 90.



Acadiana Dollar Volume

■ 2025 ■ 2024

In January 2025, the total Residential closed volume was \$76,147,214 across Acadiana. That is a 2% **decrease** from January 2024, and a **decrease** of 20% from December 2024. Average Sales Price in January across Acadiana was \$253,825.



Acadiana Price Points – January 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	4	7	1.8
\$20,000-\$29,999	3	5	1.7
\$30,000-\$39,999	3	13	4.3
\$40,000-\$49,999	5	15	3.0
\$50,000-\$59,999	1	29	29.0
\$60,000-\$69,999	6	31	5.2
\$70,000-\$79,999	7	24	3.4
\$80,000-\$89,999	2	40	20.0
\$90,000-\$99,999	4	38	9.5
\$100,000-\$109,999	3	16	5.3
\$110,000-\$119,999	6	45	7.5
\$120,000-\$129,999	6	48	8.0
\$130,000-\$139,999	5	42	8.4
\$140,000-\$149,999	11	55	5.0
\$150,000-\$159,999	7	41	5.9
\$160,000-\$169,999	9	59	6.6
\$170,000-\$179,999	9	46	5.1
\$180,000-\$189,999	13	59	4.5
\$190,000-\$199,999	11	57	5.2
\$200,000-\$219,999	26	98	3.8
\$220,000-\$239,999	26	187	7.2
\$240,000-\$259,999	28	188	6.7
\$260,000-\$279,999	24	134	5.6
\$280,000-\$299,999	11	85	7.7
\$300,000-\$349,999	19	196	10.3
\$350,000-\$399,999	13	116	8.9
\$400,000-\$449,999	10	62	6.2
\$450,000-\$499,999	5	60	12.0
\$500,000-\$549,999	1	42	42.0
\$550,000-\$599,999	10	19	1.9
\$600,000-\$699,999	4	46	11.5
\$700,000-\$799,999	3	20	6.7
\$800,000-\$899,999	3	32	10.7
\$900,000-\$999,999	1	22	22.0
\$1,000,000 & over	1	68	68.0
	300	2045	6.8

\$0 - \$149,999:

22% of all sales reported in this range

20% of all active listings

66 total sales vs 408 actives

6.18 - month supply of inventory

\$150,000 - \$299,999:

55% of all sales reported in this range

47% of all active listings

164 total sales vs 954 actives

5.82 - month supply of inventory

\$300,000 and above:

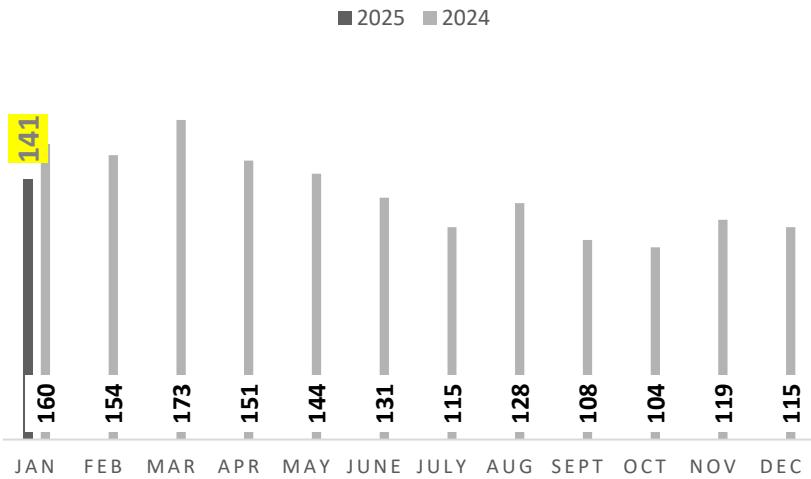
23% of all sales reported in this range

33% of all active listings

70 total sales vs 683 actives

9.76 - month supply of inventory

Acadiana New Construction New Listings

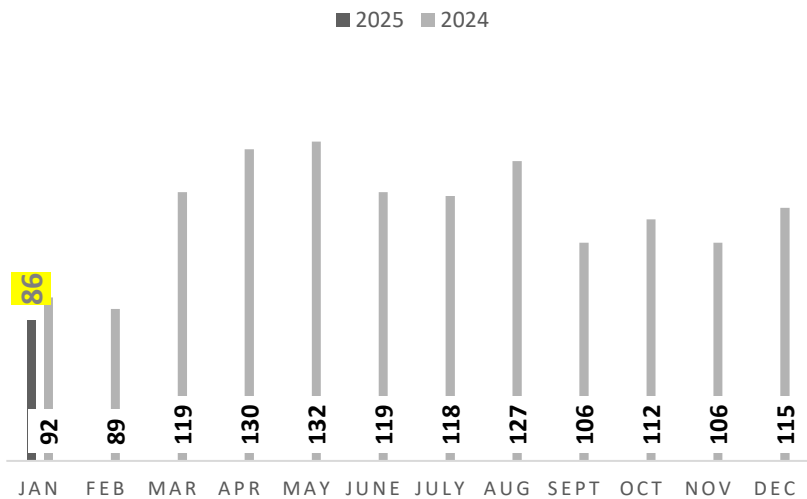


In January 2025 there were 141 new construction listings in Acadiana. That is a **decrease** of 12% from new listings in January 2024, but an **increase** of 18% from new listings in December 2024.

*Any listing with a List date within the reported month range is considered a New Listing.

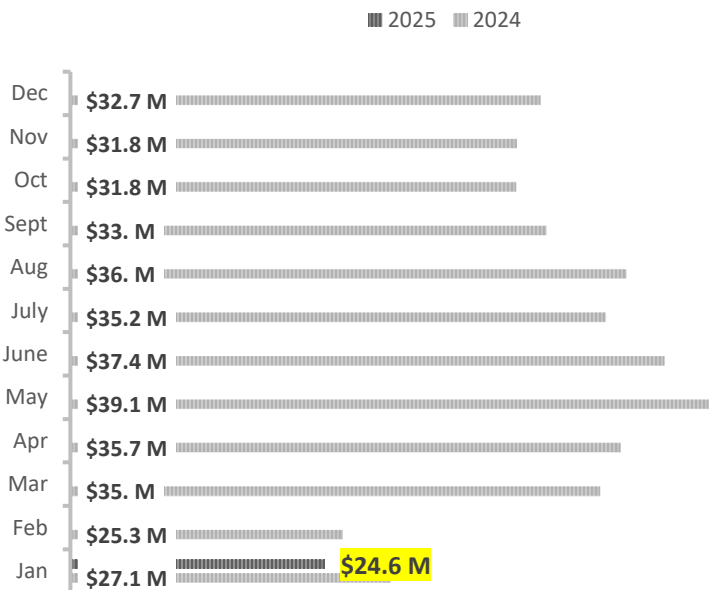
Acadiana New Construction Closed Sales

In January 2025 there were 86 total new construction sales in Acadiana. That is a **decrease** of 7% from units sold in January of 2024, and a **decrease** of 25% from units sold in December 2024. Average days on market in the month of January for new construction across Acadiana was 110.



Acadiana New Construction Dollar Volume

In January 2025, the total new construction closed volume was \$24,601,779 across Acadiana. That is a 9% **decrease** from January 2024, and a **decrease** of 25% from December 2024. Average Sales Price in January for new construction across Acadiana was \$286,067.



Acadiana New Construction Price Points – January 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	2	2.0
\$160,000-\$169,999	0	8	***
\$170,000-\$179,999	1	5	5.0
\$180,000-\$189,999	4	8	2.0
\$190,000-\$199,999	3	14	4.7
\$200,000-\$219,999	13	20	1.5
\$220,000-\$239,999	12	79	6.6
\$240,000-\$259,999	15	86	5.7
\$260,000-\$279,999	11	49	4.5
\$280,000-\$299,999	3	32	10.7
\$300,000-\$349,999	10	88	8.8
\$350,000-\$399,999	4	34	8.5
\$400,000-\$449,999	2	23	11.5
\$450,000-\$499,999	2	20	10.0
\$500,000-\$549,999	0	11	***
\$550,000-\$599,999	3	10	3.3
\$600,000-\$699,999	1	11	11.0
\$700,000-\$799,999	1	8	8.0
\$800,000-\$899,999	0	9	***
\$900,000-\$999,999	0	9	***
\$1,000,000 & over	0	18	***
	86	544	6.3

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

73% of all sales reported in this range

56% of all active listings

63 total sales vs 303 actives

4.81 - month supply of inventory

\$300,000 and above:

27% of all sales reported in this range

44% of all active listings

23 total sales vs 241 actives

10.48 - month supply of inventory

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	583	575	-1%
Closed Sales	310	300	-3%
Days on Market	85	90	6%
Average Sales Price	\$251,046	\$253,825	1%

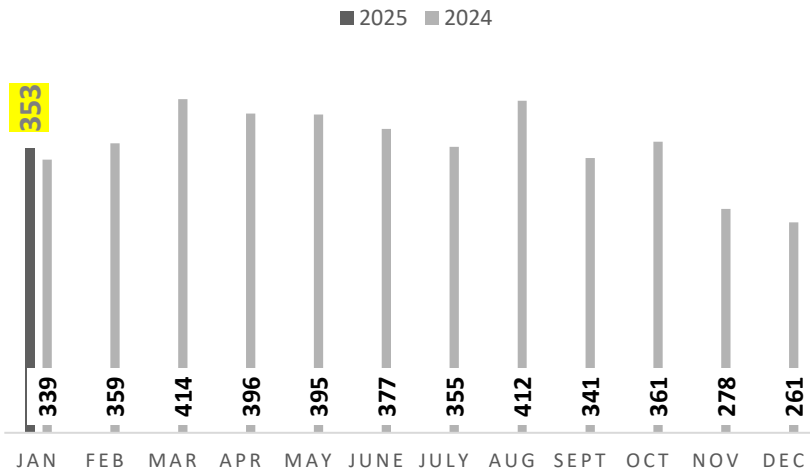
Acadiana New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	160	141	-12%
Closed Sales	92	86	-7%
Days on Market	107	110	3%
Average Sales Price	\$294,419	\$286,067	-3%

Lafayette Parish



Lafayette New Listings

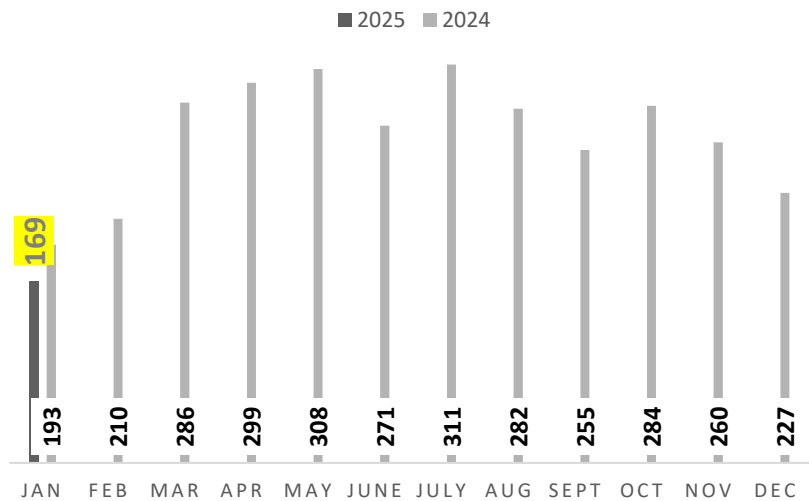


In January 2025 there were 353 new Residential listings in in Lafayette Parish. That is an **increase** of 4% from new listings in January 2024 and an **increase** of 26% from new listings in December 2024.

* Any listing with a List date within the reported month range is considered a New Listing.

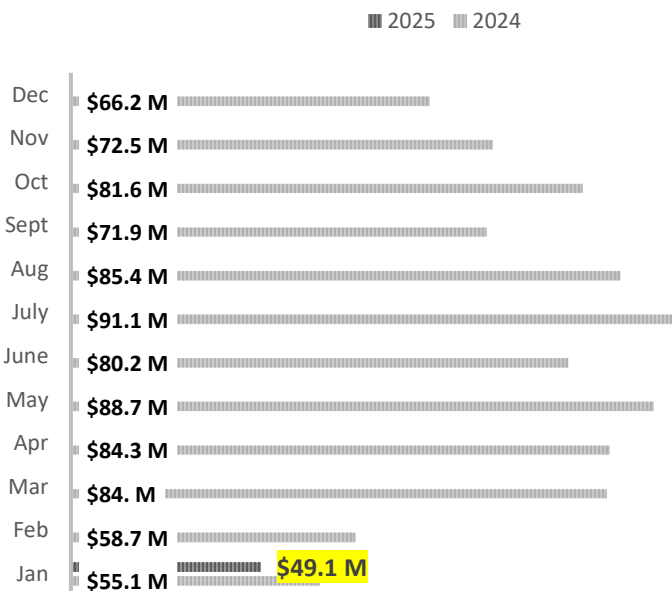
Lafayette Closed Sales

In January 2025 there were 169 total Residential sales in Lafayette Parish. That is a **decrease** of 12% from units sold in January of 2024, and a **decrease** of 26% from units sold in December 2024. Average days on market in the month of January in Lafayette Parish was 72.



Lafayette Dollar Volume

In January 2025, the total Residential closed volume was \$49,148,976 in Lafayette Parish. That is an 11% **decrease** from January 2024, and a **decrease** of 26% from December 2024. Average Sales Price in January in Lafayette Parish was \$290,822.



Lafayette Parish Price Points – January 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	1	***
\$40,000-\$49,999	1	1	1.0
\$50,000-\$59,999	0	7	***
\$60,000-\$69,999	2	2	1.0
\$70,000-\$79,999	5	0	0.0
\$80,000-\$89,999	0	10	***
\$90,000-\$99,999	0	9	***
\$100,000-\$109,999	2	7	3.5
\$110,000-\$119,999	3	13	4.3
\$120,000-\$129,999	2	17	8.5
\$130,000-\$139,999	1	15	15.0
\$140,000-\$149,999	10	17	1.7
\$150,000-\$159,999	1	11	11.0
\$160,000-\$169,999	2	25	12.5
\$170,000-\$179,999	4	15	3.8
\$180,000-\$189,999	7	28	4.0
\$190,000-\$199,999	6	31	5.2
\$200,000-\$219,999	9	52	5.8
\$220,000-\$239,999	15	102	6.8
\$240,000-\$259,999	21	134	6.4
\$260,000-\$279,999	18	93	5.2
\$280,000-\$299,999	11	58	5.3
\$300,000-\$349,999	15	153	10.2
\$350,000-\$399,999	8	85	10.6
\$400,000-\$449,999	6	47	7.8
\$450,000-\$499,999	3	40	13.3
\$500,000-\$549,999	1	32	32.0
\$550,000-\$599,999	6	17	2.8
\$600,000-\$699,999	2	29	14.5
\$700,000-\$799,999	3	17	5.7
\$800,000-\$899,999	3	26	8.7
\$900,000-\$999,999	1	20	20.0
\$1,000,000-\$1,499,999	1	30	30.0
\$1,500,000-\$1,999,999	0	17	***
\$2,000,000 & over	0	7	***
	169	1169	6.9

\$0 - \$149,999:

15% of all sales reported in this range

9% of all active listings

26 total sales vs 100 actives

3.85 - month supply of inventory

\$150,000 - \$299,999:

56% of all sales reported in this range

47% of all active listings

94 total sales vs 549 actives

5.84 - month supply of inventory

\$300,000 and above:

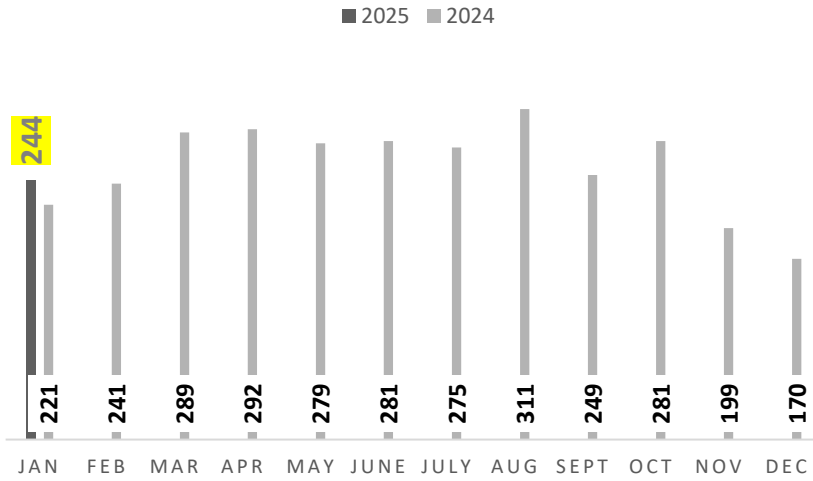
29% of all sales reported in this range

44% of all active listings

49 total sales vs 520 actives

10.61 - month supply of inventory

Lafayette Resale Homes New Listings

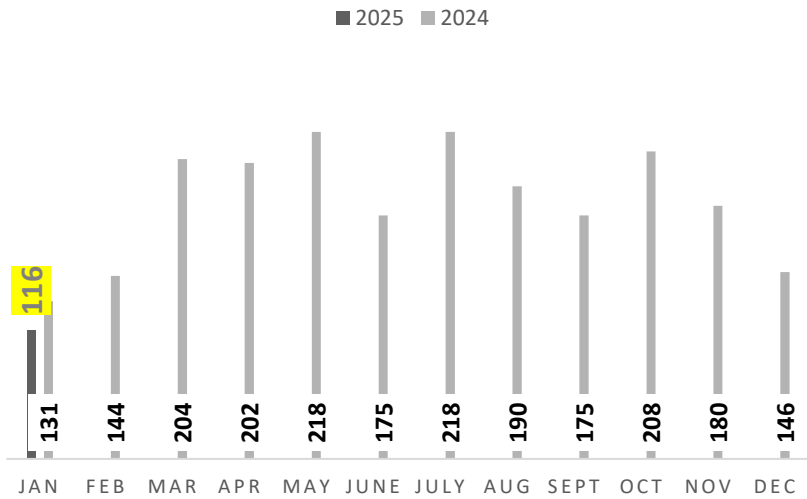


In January 2025 there were 244 Residential resale new listings in Lafayette Parish. That is an **increase** of 9% from resale new listings in January 2024 and an **increase** of 30% from resale new listings in December 2024.

* Any listing with a List date within the reported month range is considered a New Listing.

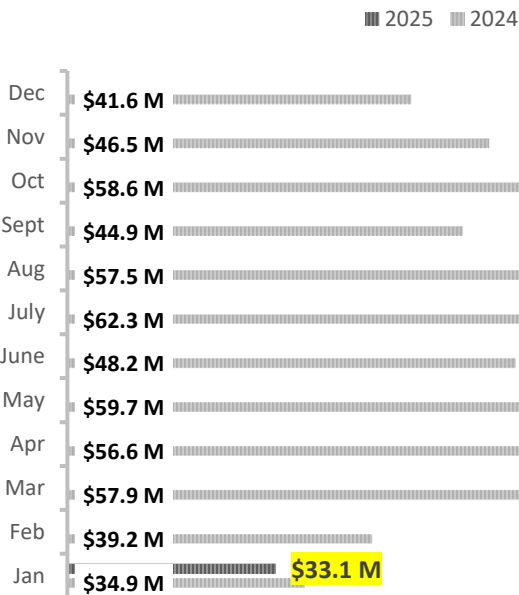
Lafayette Resale Homes Closed Sales

In January 2025 there were 116 total Residential resales in Lafayette Parish. That is a **decrease** of 11% from resale units sold in January of 2024, and a **decrease** of 21% from resale units sold in December 2024. Average days on market in the month of January for resales in Lafayette Parish was 64.



Lafayette Resale Homes Dollar Volume

In January 2025, the total Residential resale closed volume for resales was \$33,093,860 in Lafayette Parish. That is a 5% **decrease** from January 2024, and a **decrease** of 20% from December 2024. Average Sales Price in January for resales in Lafayette Parish was \$285,291.



Lafayette Parish Resale Homes Price Points –January 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	1	***
\$40,000-\$49,999	1	1	1.0
\$50,000-\$59,999	0	7	***
\$60,000-\$69,999	2	2	1.0
\$70,000-\$79,999	5	0	0.0
\$80,000-\$89,999	0	10	***
\$90,000-\$99,999	0	9	***
\$100,000-\$109,999	2	7	3.5
\$110,000-\$119,999	3	13	4.3
\$120,000-\$129,999	2	17	8.5
\$130,000-\$139,999	1	15	15.0
\$140,000-\$149,999	10	17	1.7
\$150,000-\$159,999	1	9	9.0
\$160,000-\$169,999	2	17	8.5
\$170,000-\$179,999	4	15	3.8
\$180,000-\$189,999	5	24	4.8
\$190,000-\$199,999	4	23	5.8
\$200,000-\$219,999	5	45	9.0
\$220,000-\$239,999	8	61	7.6
\$240,000-\$259,999	12	66	5.5
\$260,000-\$279,999	7	50	7.1
\$280,000-\$299,999	8	32	4.0
\$300,000-\$349,999	9	68	7.6
\$350,000-\$399,999	7	53	7.6
\$400,000-\$449,999	4	23	5.8
\$450,000-\$499,999	1	21	21.0
\$500,000-\$549,999	1	22	22.0
\$550,000-\$599,999	4	7	1.8
\$600,000-\$699,999	1	19	19.0
\$700,000-\$799,999	2	11	5.5
\$800,000-\$899,999	3	17	5.7
\$900,000-\$999,999	1	11	11.0
\$1,000,000 & over	1	36	36.0

\$0 - \$149,999:

22% of all sales reported in this range

14% of all active listings

26 total sales vs 100 actives

3.85 - month supply of inventory

\$150,000 - \$299,999:

48% of all sales reported in this range

47% of all active listings

56 total sales vs 342 actives

6.11 - month supply of inventory

\$300,000 and above:

29% of all sales reported in this range

39% of all active listings

34 total sales vs 288 actives

8.47 - month supply of inventory

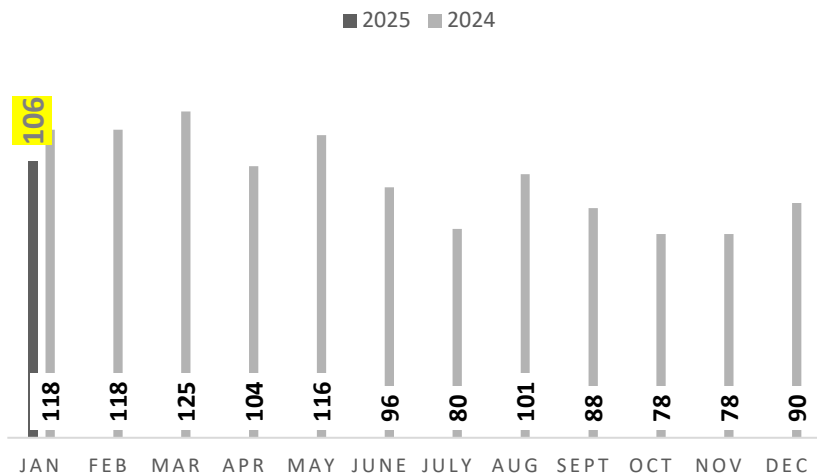
116

730

6.3



Lafayette New Construction New Listings

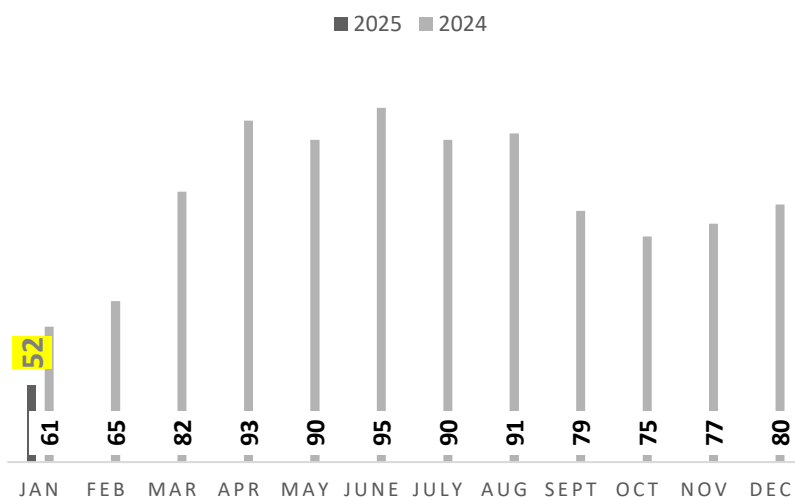


In January 2025 there were 106 new construction listings in Lafayette Parish. That is a **decrease** of 10% from new construction listings in January of 2024 but an **increase** of 15% from new construction new listings in December 2024.

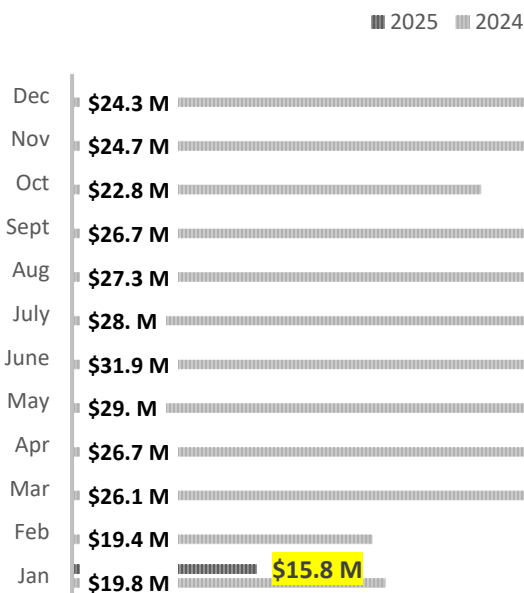
* Any listing with a List date within the reported month range is considered a New Listing.

Lafayette New Construction Closed Sales

In January 2025 there were 52 total new construction sales in Lafayette Parish. That is a 15% **decrease** from new construction units sold in January of 2024, and a **decrease** of 35% from new construction units sold in December 2024. Average days on market in the month of January in Lafayette Parish for new construction was 125.



Lafayette New Construction Dollar Volume



In January 2025, the total new construction closed volume was \$15,785,116 in Lafayette Parish. That is a 20% **decrease** from January of 2024, and a **decrease** of 35% from December 2024. Average Sales Price in January for new construction in Lafayette Parish was \$303,559.



Lafayette Parish New Construction Price Points – January 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	0	1	***
\$160,000-\$169,999	0	8	***
\$170,000-\$179,999	0	0	***
\$180,000-\$189,999	2	4	2.0
\$190,000-\$199,999	2	8	4.0
\$200,000-\$219,999	4	6	1.5
\$220,000-\$239,999	7	40	5.7
\$240,000-\$259,999	9	66	7.3
\$260,000-\$279,999	10	42	4.2
\$280,000-\$299,999	3	26	8.7
\$300,000-\$349,999	6	83	13.8
\$350,000-\$399,999	1	31	31.0
\$400,000-\$449,999	2	23	11.5
\$450,000-\$499,999	2	19	9.5
\$500,000-\$549,999	0	10	***
\$550,000-\$599,999	2	10	5.0
\$600,000-\$699,999	1	9	9.0
\$700,000-\$799,999	1	6	6.0
\$800,000-\$899,999	0	9	***
\$900,000-\$999,999	0	9	***
\$1,000,000 & over	0	18	***
	52	428	8.2

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0 - month supply of inventory

\$150,000 - \$299,999:

71% of all sales reported in this range

47% of all active listings

37 total sales vs 201 actives

5.43 - month supply of inventory

\$300,000 and above:

29% of all sales reported in this range

53% of all active listings

15 total sales vs 227 actives

15.13 - month supply of inventory

Lafayette Parish Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	339	353	4%
Closed Sales	193	169	-12%
Days on Market	70	72	3%
Average Sales Price	\$285,466	\$290,822	2%

Lafayette Parish Resale Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	221	244	10%
Closed Sales	131	116	-11%
Days on Market	52	64	23%
Average Sales Price	\$266,526	\$285,291	7%

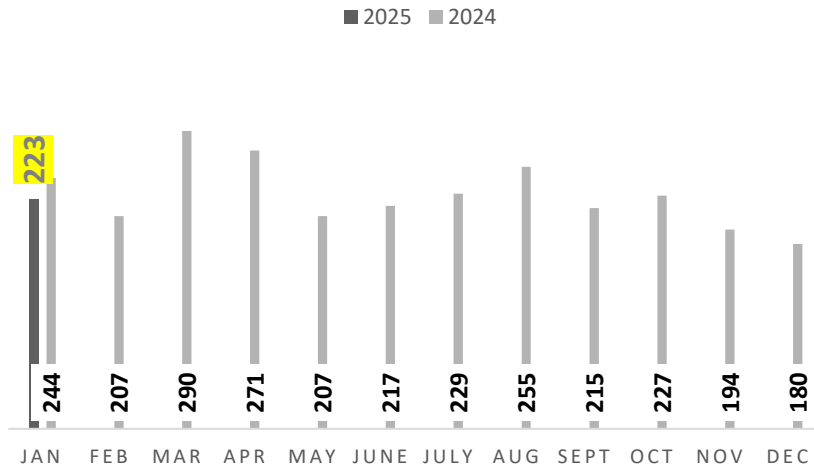
Lafayette Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	118	106	-10%
Closed Sales	61	52	-15%
Days on Market	111	125	13%
Average Sales Price	\$325,248	\$303,559	-7%

Out of Parish



Out of Parish New Listings

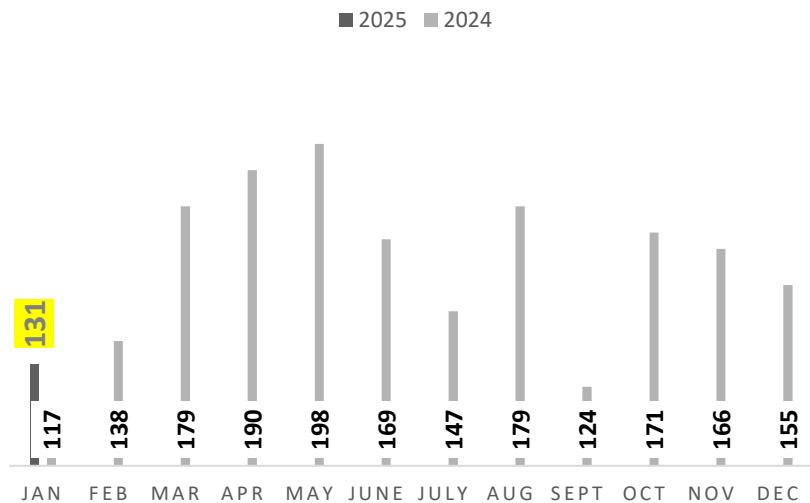


In January 2025 there were 223 Residential out of Parish new listings. That is a **decrease** of 9% from new listings in January of 2024 but an **increase** of 19% from new listings in December 2024.

* Any listing with a List date within the reported month range is considered a New Listing.

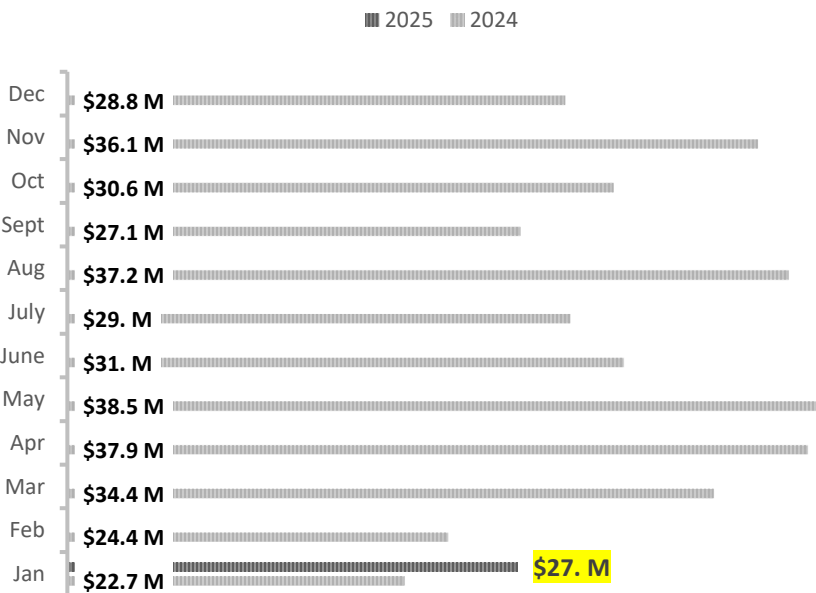
Out of Parish Closed Sales

In January 2025 there were 131 total Residential out of Parish sales. That is a 11% **increase** from out of Parish units sold in January of 2024, but a **decrease** of 15% from out of Parish units sold in December 2024. Average days on market for out of Parish in the month of January was 100.



Out of Parish Dollar Volume

In January 2025, the total Residential out of Parish closed volume was \$26,988,238. That is a 16% **increase** from January 2024, but a **decrease** of 6% from December 2024. Average Sales Price in January for out of Parish was \$206,093.



Out of Parish Price Points – January 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	4	6	1.5
\$20,000-\$29,999	3	5	1.7
\$30,000-\$39,999	3	12	4.0
\$40,000-\$49,999	4	14	3.5
\$50,000-\$59,999	1	22	22.0
\$60,000-\$69,999	4	29	7.3
\$70,000-\$79,999	2	24	12.0
\$80,000-\$89,999	2	30	15.0
\$90,000-\$99,999	4	29	7.3
\$100,000-\$109,999	1	9	9.0
\$110,000-\$119,999	3	32	10.7
\$120,000-\$129,999	4	31	7.8
\$130,000-\$139,999	4	27	6.8
\$140,000-\$149,999	1	38	38.0
\$150,000-\$159,999	6	30	5.0
\$160,000-\$169,999	7	34	4.9
\$170,000-\$179,999	5	31	6.2
\$180,000-\$189,999	6	31	5.2
\$190,000-\$199,999	5	26	5.2
\$200,000-\$219,999	17	41	2.4
\$220,000-\$239,999	11	86	7.8
\$240,000-\$259,999	7	49	7.0
\$260,000-\$279,999	6	43	7.2
\$280,000-\$299,999	0	28	***
\$300,000-\$349,999	4	43	10.8
\$350,000-\$399,999	5	31	6.2
\$400,000-\$449,999	4	15	3.8
\$450,000-\$499,999	2	20	10.0
\$500,000-\$549,999	0	9	***
\$550,000-\$599,999	4	3	0.8
\$600,000-\$699,999	2	18	9.0
\$700,000-\$799,999	0	3	***
\$800,000-\$899,999	0	5	***
\$900,000-\$999,999	0	2	***
\$1,000,000 & over	0	14	***
	131	870	6.6

\$0 - \$149,999:

31% of all sales reported in this range
 35% of all active listings
 40 total sales vs 308 actives
 7.70 - month supply of inventory

\$150,000 - \$299,999:

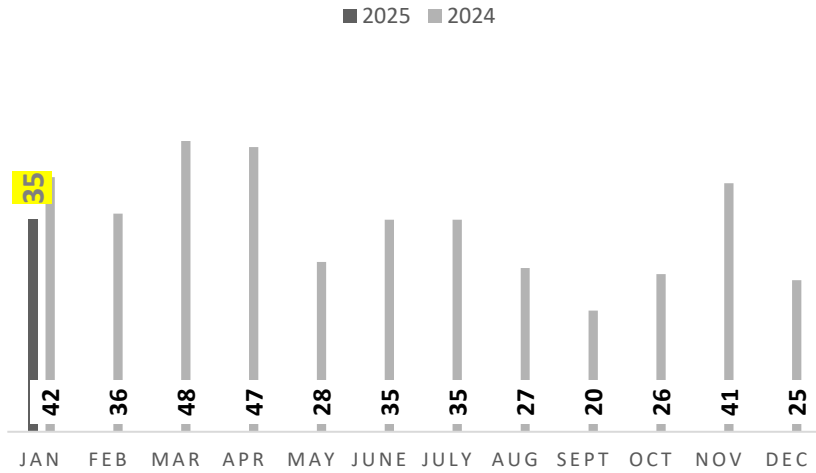
53% of all sales reported in this range
 17% of all active listings
 70 total sales vs 152 actives
 2.17 - month supply of inventory

\$300,000 and above:

16% of all sales reported in this range
 2% of all active listings
 21 total sales vs 14 actives
 0.67 - month supply of inventory



Out of Parish New Construction New Listings

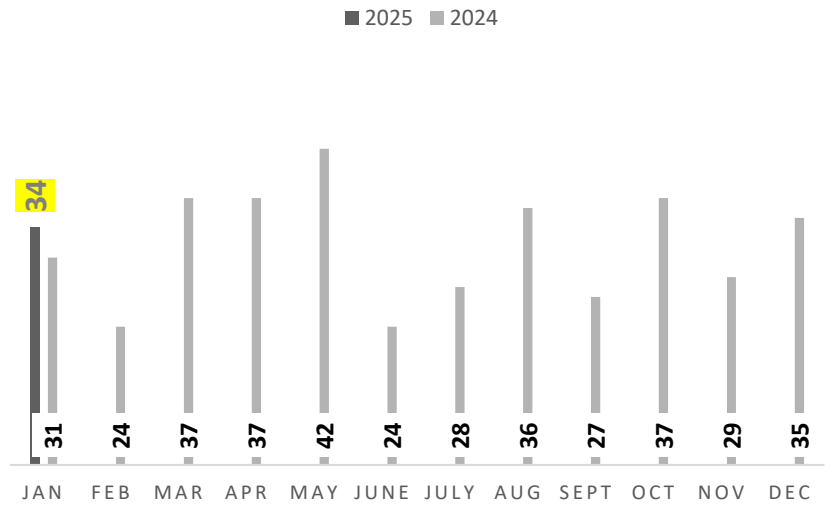


In January 2025 there were 35 Residential new construction out of Parish listings. That is a **decrease** of 17% from new listings in January of 2024, but an **increase** of 29% from new listings in December 2024.

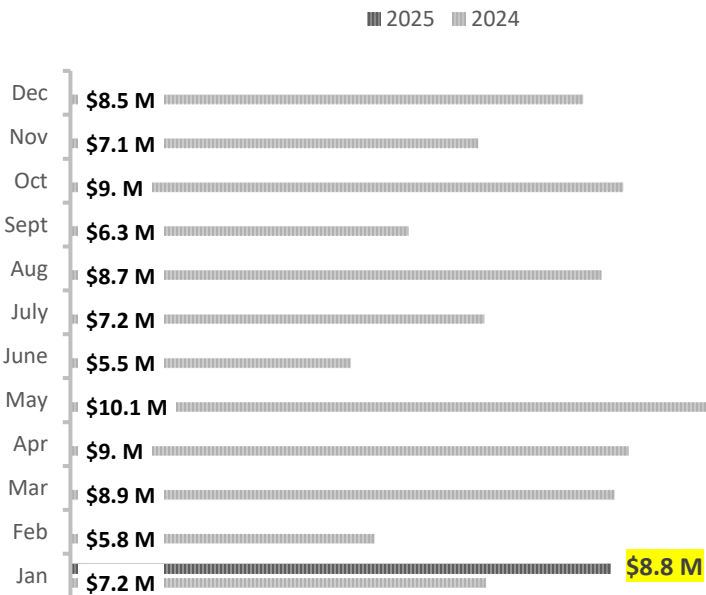
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

In January 2025 there were 34 total Residential new construction out of Parish sales. That is an **increase** of 8% from units sold in January of 2024, but a **decrease** of 3% from units sold in December 2024. Average days on market in the month of January for new construction out of Parish was 88.



Out of Parish New Construction Dollar Volume



In January 2025, the total Residential new construction out of Parish closed volume was \$8,816,663. That is a 18% **increase** from January 2024, and an **increase** of 4% from December 2024. Average Sales Price in January for new construction out of Parish was \$259,313.

Out of Parish New Construction Price Points – January 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	1	1.0
\$160,000-\$169,999	0	0	***
\$170,000-\$179,999	1	5	5.0
\$180,000-\$189,999	2	4	2.0
\$190,000-\$199,999	1	6	6.0
\$200,000-\$219,999	9	10	1.1
\$220,000-\$239,999	5	39	7.8
\$240,000-\$259,999	6	20	3.3
\$260,000-\$279,999	1	7	7.0
\$280,000-\$299,999	0	6	***
\$300,000-\$349,999	4	5	1.3
\$350,000-\$399,999	3	3	1.0
\$400,000-\$449,999	0	0	***
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	0	1	***
\$550,000-\$599,999	1	0	0.0
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	0	2	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	34	112	3.3

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

76% of all sales reported in this range

14% of all active listings

26 total sales vs 16 actives

0.62 - month supply of inventory

\$300,000 and above:

24% of all sales reported in this range

13% of all active listings

8 total sales vs 14 actives

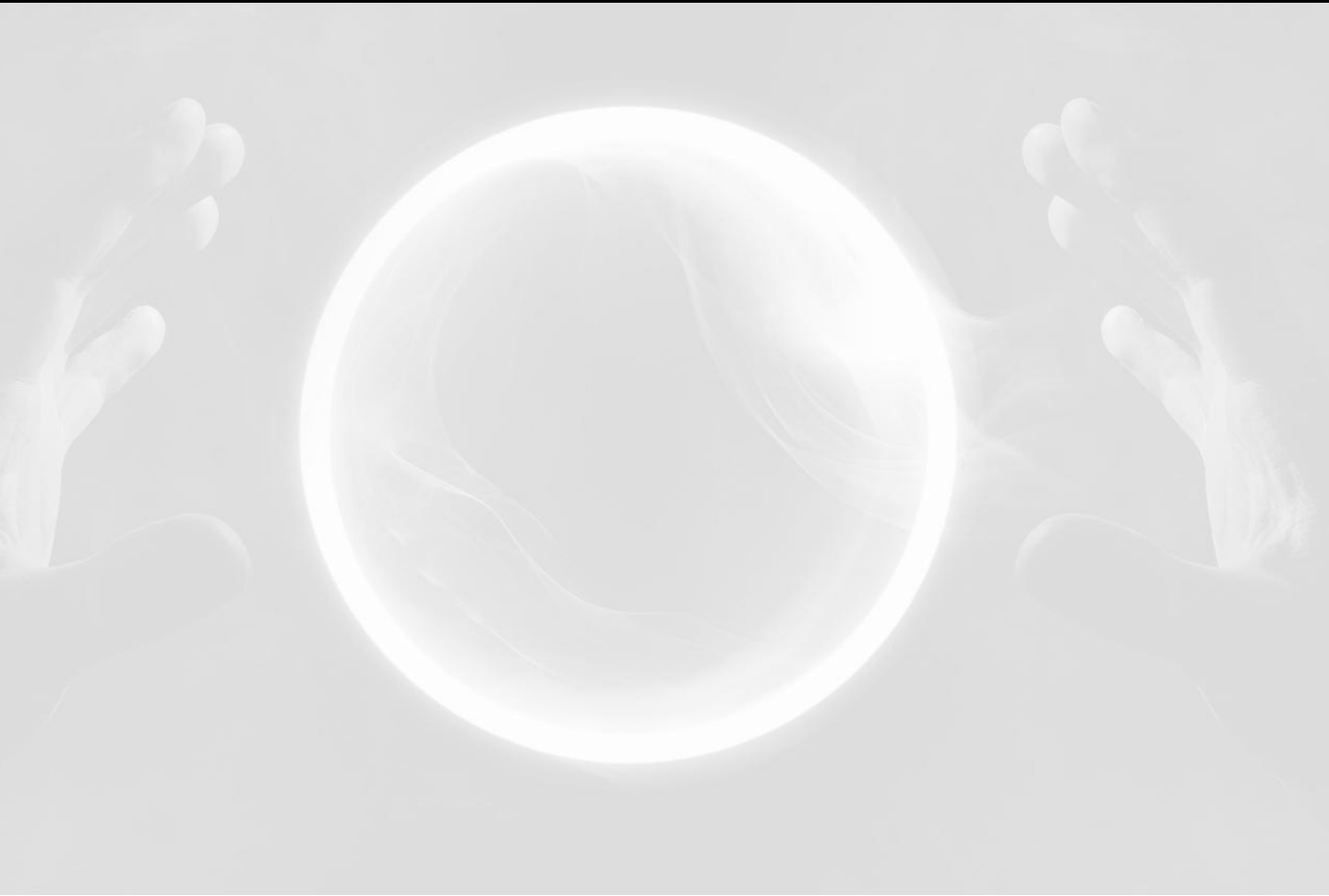
1.75 - month supply of inventory

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	244	223	-9%
Closed Sales	117	131	12%
Days on Market	108	100	-7%
Average Sales Price	\$194,267	\$206,093	6%

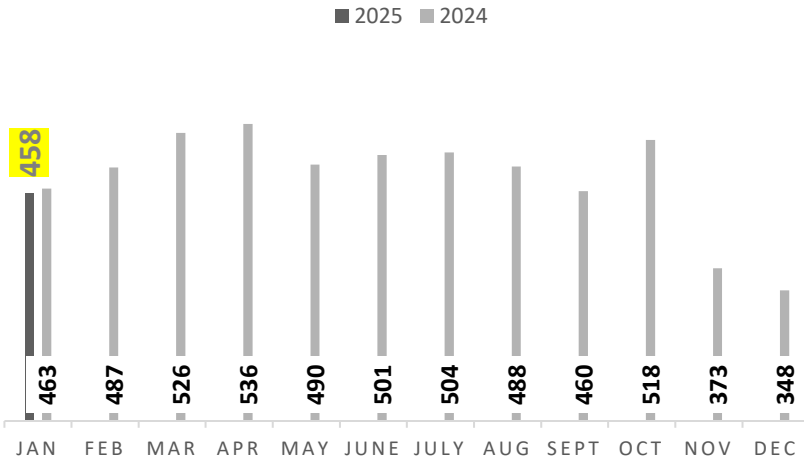
Out of Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	42	35	-17%
Closed Sales	31	34	10%
Days on Market	100	88	-12%
Average Sales Price	\$233,754	\$259,313	11%

Predictions

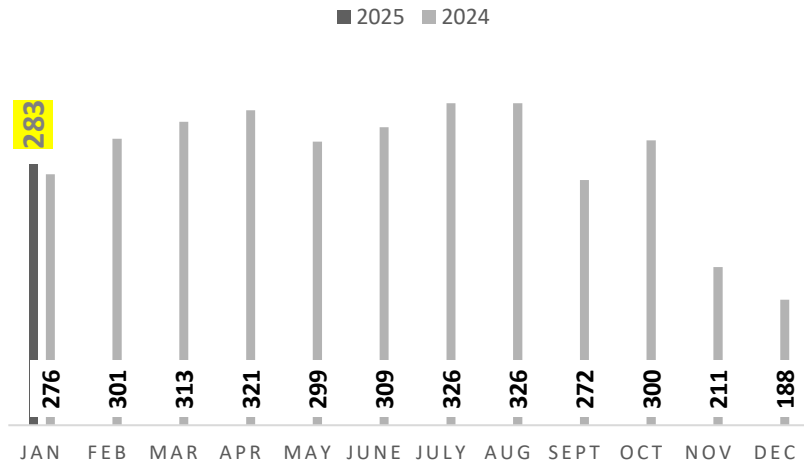


Acadiana Pendingings



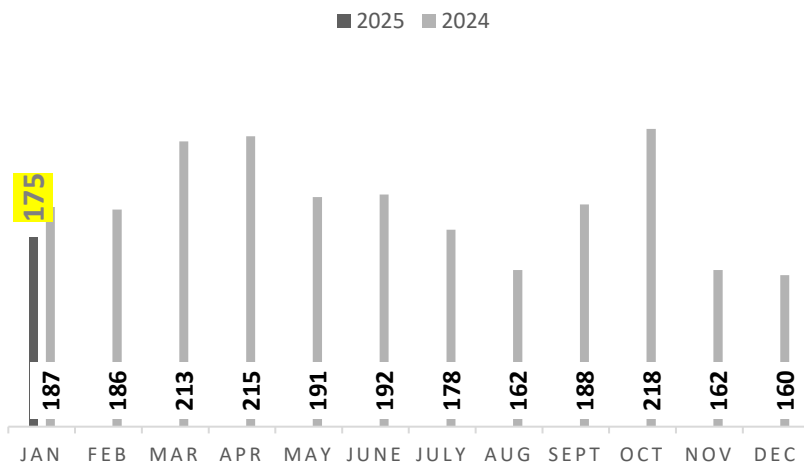
Pending sales across Acadiana are **down** 1% from January last year. Compared to December 2024 they are **up** by 24%.

Lafayette Parish Pendingings



Pending sales in Lafayette Parish are **up** 2% from January last year. Compared to December 2024 they are **up** by 34%.

Out of Parish Pendingings



Pending sales out of Parish are **down** 6% from January last year. Compared to December 2024 they are **up** by 9%.

Market Penetration

YOUR BRAND

COMPETITORS

Top 10 Listing Companies in Acadiana – January 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	38.0	13,528,331	356,009	12.58	17.73
2	Cicero Realty LLC (I001234)	36.0	9,114,600	253,183	11.92	11.95
3	Real Broker, LLC (I001335)	32.0	8,486,473	265,202	10.60	11.12
4	Keller Williams Realty Acadiana (I000906)	35.0	8,290,600	236,874	11.59	10.87
5	EXP Realty, LLC (exprealty)	38.0	7,065,200	185,926	12.58	9.26
6	Keaty Real Estate Team (I000932)	18.5	4,868,900	263,184	6.13	6.38
7	Lamplighter Realty, LLC (I001186)	8.0	2,561,297	320,162	2.65	3.36
8	Dwight Andrus Real Estate Agency, LLC (I001261)	4.0	1,914,500	478,625	1.32	2.51
9	Parish Realty Acadiana (I001178)	4.0	1,638,000	409,500	1.32	2.15
10	McGeeScott Realty (I001196)	6.0	1,079,000	179,833	1.99	1.41

Top 10 Listing OR Selling Companies in Acadiana – January 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	60.0	21,738,587	362,310	9.93	14.25
2	EXP Realty, LLC (exprealty)	96.0	20,734,744	215,987	15.89	13.59
3	Keller Williams Realty Acadiana (I000906)	85.0	20,614,584	242,525	14.07	13.51
4	Real Broker, LLC (I001335)	65.0	16,539,566	254,455	10.76	10.84
5	Cicero Realty LLC (I001234)	41.0	10,510,900	256,363	6.79	6.89
6	Keaty Real Estate Team (I000932)	32.5	9,312,215	286,530	5.38	6.10
7	Non-Mbr Office/Seller (I90001)	11.0	2,949,874	268,170	1.82	1.93
8	Dwight Andrus Real Estate Agency, LLC (I001261)	6.0	2,900,000	483,333	0.99	1.90
9	HUNCO Real Estate (I001141)	8.0	2,690,755	336,344	1.32	1.76
10	Lamplighter Realty, LLC (I001186)	8.0	2,561,297	320,162	1.32	1.68

Top 10 Listing Companies in Lafayette Parish – January 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	26.0	10,353,831	398,224	15.38	21.07
2	Cicero Realty LLC (I001234)	30.0	7,694,795	256,493	17.75	15.66
3	Real Broker, LLC (I001335)	18.0	5,484,073	304,671	10.65	11.16
4	EXP Realty, LLC (exprealty)	24.0	5,076,800	211,533	14.20	10.33
5	Keller Williams Realty Acadiana (I000906)	14.0	3,903,000	278,786	8.28	7.94
6	Keaty Real Estate Team (I000932)	11.5	3,462,900	301,122	6.80	7.05
7	Dwight Andrus Real Estate Agency, LLC (I001261)	4.0	1,914,500	478,625	2.37	3.90
8	Parish Realty Acadiana (I001178)	3.0	1,473,000	491,000	1.78	3.00
9	Lamplighter Realty, LLC (I001186)	3.0	904,498	301,499	1.78	1.84
10	ListWithFreedom.com (I001308)	1.0	754,000	754,000	0.59	1.53

Top 10 Listing OR Selling Companies in Lafayette Parish – January 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	44.0	17,592,327	399,826	13.02	17.90
2	EXP Realty, LLC (exprealty)	56.0	13,555,459	242,062	16.57	13.79
3	Keller Williams Realty Acadiana (I000906)	46.0	12,187,954	264,956	13.61	12.40
4	Real Broker, LLC (I001335)	31.0	9,294,257	299,815	9.17	9.46
5	Cicero Realty LLC (I001234)	35.0	9,091,095	259,746	10.36	9.25
6	Keaty Real Estate Team (I000932)	22.5	7,005,215	311,343	6.66	7.13
7	Dwight Andrus Real Estate Agency, LLC (I001261)	6.0	2,900,000	483,333	1.78	2.95
8	Non-Mbr Office/Seller (I90001)	6.0	2,028,499	338,083	1.78	2.06
9	HUNCO Real Estate (I001141)	6.0	1,993,705	332,284	1.78	2.03
10	Parish Realty Acadiana (I001178)	3.0	1,473,000	491,000	0.89	1.50